PROSPECT

Date: 24/05/2025

To,

Department of Corporate Services, BSE Limited P.J. Towers, Dalal Street, Fort, Mumbai - 400 001

Security ID: PCL Security Code: 543814

Sub: <u>Disclosure under Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations</u>, 2015 - <u>Press Release</u>

Dear Sir/Madam,

In compliance with Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed a copy of the Press Release of the Company.

This is for your information and record.

Thanking you,

Yours faithfully For, PROSPECT CONSUMER PRODUCTS LIMITED

Bhargavi Pandya
Company Secretary & Compliance Officer

Encl: As above

PROSPECT CONSUMER PRODUCTS LIMITED

(Formerly known as PROSPECT COMMODITIES LIMITED)

Office Address: 417, Sun Orbit, B/h. Rajpath Club, Rajpath Rangoli Road, Bodakdev, Ahmedabad, Gujarat, India-380054 Factory Address:
Plot No. 4 & 5, New Ahmedabad
Industrial Estate, B/h Zydus Research
Centre, Moraiya-Sanand,
Ahmedabad, Gujarat, India-382213

5, New Ahmedabad FSSAI NO: 10020021005807 ate, B/h Zydus Research PAN NO: AAMCP5811D iya-Sanand, GST NO: 24AAMCP5811D1ZM

CIN NO : L01400GJ2022PLC128482

Tel: 91 7948000696; Email id: info@prospectconsumer.com; website: www.prospectconsumer.com

PROSPECT

Prospect Consumer Products Limited Reports Robust H2 FY25 Results, Accelerates Growth Through Capacity Expansion and B2C Scaling

Mumbai, 23rd May, 2025 – Prospect Consumer Products Limited (formerly Prospect Commodities Limited) (BSE: 543982), one of a leading processor and exporter of premium cashew kernels, today announced its financial results for the second half of the financial year ended March 31, 2025 (H2 FY25), reflecting robust operational performance, strategic execution and sustained momentum in both B2B and B2C segments.

Key Financial Highlights:

Particulars (₹ Cr)	H2 FY25	H2 FY24	YoY Change
Total Income	17.94	12.54	4 3.11%
EBITDA	2.48	1.76	1 40.51%
PAT	1.04	1.03	1.12%

Particulars (₹ Cr)	FY25	FY24	YoY Change
Total Income	31.11	24.69	1 26.00%
EBITDA	4.25	3.02	1 41.00%
PAT	2.14	1.73	1 24.26%

Management Commentary:

Mr. Vimal Mishra, Managing Director of Prospect Consumer Products Limited, stated, "We are proud to report a strong H2 FY25 performance, a testament to our strategic vision and relentless execution. Our Revenue grew by 43.11% and EBITDA surged by 40.51% YoY by improved operational efficiency.

Our Newly commissioned processing unit, which **doubled capacity** to over **2,500 MTPA**, along with integrated automation, has streamlined operations, **Improved throughput** and strengthened cost structures, contributing to **healthier EBITDA**

margins. Our Joint Venture with African Industries has enhanced supply chain stability and reduced raw material costs through direct imports, supporting profitability while ensuring consistent input quality.

We also made meaningful progress in our brand journey, expanding our presence in the B2C market under the Brand name "**DriFrutz**". Our entry into organized retail and E-commerce, including partnerships with **Amazon**, **JioMart** and **ONDC**, has allowed us to tap into India's fast-growing ₹20,000 Crs. healthy snacking market. Consumer response to our premium flavoured cashew offerings has been very encouraging and we are poised to **launch additional variants** based on thier feedback.

Looking ahead, our focus remains on scaling production to over **4,800 MTPA**, deepening retail penetration and maintaining a disciplined approach to financial management. With these foundations in place, we are confident in achieving a **40–45% CAGR** over the next three years and sustaining EBITDA margins in the **12–15% range**."

About Prospect Consumer Products Limited:

Established in 2022, Prospect Consumer Products Limited (Prospect Commodities Limited) has emerged as a prominent player in the cashew trading industry. Based in Gujarat, the company specializes in processing, exporting, and supplying natural cashew kernels to wholesalers in the B2B market.

Under the brand name DRIFRUTZ, Prospect has earned recognition for its commitment to delivering premium quality cashew kernels across domestic and international markets. In addition to their core product line, the company also offers various byproducts derived from cashew nuts, including cashew husk, cashew husk pellets, and cashew shell.

With a dedication to maintaining rigorous quality standards, the company operates a state- of- the-art facility that ensures an end-to-end process geared towards meeting customer requirements. Their sourcing strategy involves procuring the finest raw cashew nuts from trusted suppliers in African countries, South Asian countries, and within India.

Disclaimer:

This document contains forward-looking statements, which are not historical facts and are subject to risks and uncertainties such as government actions, local developments, and technological risks. The Company is not responsible for any actions taken based on these statements and does not commit to publicly updating them to reflect future events or circumstances.

For Further Information Please Contact:



Confideleap Partners

info@confideleap.com +(91) 9819 156 553 www.confideleap.com